



Nags Head Police Department

5401 S. Croatan Hwy.
Post Office Box 99
Nags Head, North Carolina 27959
Telephone (252) 441-6386
Fax (252) 441-7335
www.nagsheadnc.gov

Perry Hale
Chief of Police

Chris Montgomery
Deputy Chief of Police

Service - Professionalism - Integrity - Strength

MEMORANDUM

TO: Andy Garman, Town Manager
FROM: P. Hale, Chief of Police
DATE: August 28, 2023
RE: Proposed Modification to the FY 2024-26 License Plate Reader CIP Request

The police department is requesting a change to its CIP request to implement license plate readers within the town. We are requesting to lease LPR's from Flock Safety rather than purchase cameras from Vigilant Solutions. Since the annual cost of the lease would be less than the cost of purchasing the equipment, this would allow the department to install all twelve cameras (six locations) during the first year, rather than completing the project over a three-year period as originally proposed. Flock Safety would be responsible for all maintenance and software updates and provide cellular service for the cameras.

Attached are the original CIP requests for FY 24 through FY 26 which proposes to complete the LPR project over a three-year period for a total of six locations with twelve cameras. The total cost was \$156,048.00 and adds two sites (four cameras) each year for three years. In this proposal the equipment would be owned by the Town and we would be responsible for maintenance and repairs. Each year after all cameras are installed we would pay approximately \$10,000 per year for the warranty and maintenance. The useful life of these cameras is roughly five years. Therefore, we would need to consider paying for replacement of these cameras after year five.

The Flock Safety proposal would consist of installing all twelve cameras at six sites in FY 24 for a total of \$43,800.00 in the first year. This price includes the cameras (\$3,000 each), installation, and DOT approved breakaway mounting poles at \$650.00 per location. This program is a lease therefore Flock handles maintenance, software updates and provides cellular service for each camera. Each year after FY 24 we would pay \$36,000.00 for the program which carries a two-year contract when signing. The town could operate LPR's under Flock Safety over a four-year period to include all sites and cameras for a total of \$151,800.00. At any point during the program that the cameras or any of the equipment fails, Flock Safety would replace it with the latest equipment at no additional cost.